

Leadership skills for new and aspiring head of departments

Speaker's profile

Paul Ch'ng

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Paul Ch'ng is a professional trainer and consultant, with close to two decades of leading and managing in multi-national companies in various industries, and works with clients on areas of strategic alignment, strategic thinking, business acumen, leadership and management. He is currently a teaching fellow with the Strathclyde Business School, UK's top business school (2016) and a global top 5 in corporate strategy.

Paul possesses a strong track record in management, having led businesses to record revenue and profit in his capacity as CEO of a leading regional training provider, as a country manager in packaging leaders Constantia Flexibles group, and as operations manager for the electronics division in Daikin Industries. His corporate clientele experience includes some of the world's biggest brands in FMCG, chemical and pharmaceutical markets which includes Johnson & Johnson, Unilever, Reckitt Benckiser, Syngenta, Bayer, Dow, Daikin and GlaxoSmithKline. His initiatives have received multiple awards and recognition from these global clients.

His training and consultancy clientele includes those in financial services, chemical markets, food and beverage, manufacturing and government agencies. A partial list of his clients include BASF Petronas Chemicals, Honda, Robert Bosch, Danone Dumex, Technip, Fluor, AAK, Western Digital, Nitto Denko, Solvay, MDEC, Prudential, Berjaya Sampo, Bank Rakyat, Bank Islam and Gamuda. Paul engages audiences of all levels, delivering impactful principles that motivate people to act. His mission is to help people and organisations achieve much more than they believe they can.

Paul also works with international cohort of business leaders and executives on Strathclyde Business School's triple accredited global top 100 MBA program in analytical support for

decision making. His cohort in Malaysia consistently finishes top among all international centres. An avid practitioner in business management and strategy, his work on business model innovation, dynamic capabilities and firm performance received an award from the business school in 2015.

He has a degree in manufacturing systems engineering from the University of Warwick UK, and an MBA from the University of Strathclyde UK, where he finished top graduate of his cohort. Paul is also a certified professional trainer with the International Professional Managers' Association in the UK, a certified Colour Accounting Leader, certified in Persona Global's Persuasive Communicator, and a Certified Mental Toughness Coach with the Mental Toughness Research Institute, USA.